

# News from the Informed Principal in Private-Value Environments

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## Abstract

This paper studies the problem of mechanism selection by an informed principal in semi-private environments: the agents's payoffs and types are independent of the principal's type, but the principal's payoff may depend on the agents' types, and the agents' types may be interdependent. We show that a solution to the informed-principal problem exists under weak conditions. The essential condition is that the payoff functions are such that, given any type profile, the best outcome for the principal is the worst outcome for the agents. This best-worst-condition is satisfied in most bargaining and auction environments. We also compute examples of the solution for the informed principal problem.

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# 1 Introduction

Standard mechanism design theory assumes that the mechanism proposer (the principal) has no private information. In most applications, however, the principal has some private information: the value of the goods to the seller who designs an auction might be unknown to bidders; the preferences over redistribution of the government deciding on the optimal tax might be uncertain to the public; and the beliefs of a speculator offering a bet might be his private information. In such environments, the mechanism itself may serve as a signal about the principal's information. The outcome of this informed-principal problem may differ substantially from the one in the absence of uncertainty about the principal's information.

To understand the issues involved in the informed principal problem, imagine that the agents expect the principal to offer a mechanism that would be optimal if there were no uncertainty about the principal's information. Then, there might exist a (possibly, indirect) mechanism such that at least one type of the principal would be willing to deviate to this mechanism, regardless of how the agents' update their beliefs after observing this deviation. We present an example of such an environment in Section 2.

In this example, offering the mechanisms that would be optimal for the principal if her information were common knowledge is *not* an equilibrium. At the same time, there exists a unique direct mechanism with the property that the principal's payoffs in this mechanism are on the Pareto frontier of the payoffs feasible on the set of *all mechanisms for all prior beliefs* about the principal. The outcome of this mechanism turns out to be the only outcome that can be implemented in equilibrium of the informed principal problem.

The property that a mechanism is Pareto efficient among all mechanism for any prior beliefs about the principal is very strong. This paper is concerned with the existence of such mechanisms and their characterization; these mechanisms are then shown to be the solution of the informed principal problem. We consider environments with *semi-private values*: the agents' payoffs and types are independent of the principal's type, while the principal's payoff may depend on the agents' types, and the agents' types are allowed to be interdependent. Our model allows for many interesting applications previously not considered in the literature, such as auctions with interdependent values, partnership dissolution problem, speculative trade, or a variant of Akerlof's Lemons market where the seller (agent) is, as usual, privately informed about quality, and the buyer (principal) is privately informed about

marginal willingness-to-pay for additional quality.

Our main result is that, surprisingly, the mechanisms with the above Pareto property exist under rather weak conditions. The essential condition is that the payoff functions are such that, given any type profile, the best outcome for the principal is the worst outcome for the agents. This best-worst-condition is satisfied in most bargaining and auction environments.

This paper builds on the work of Maskin and Tirole [7], who introduce the notion of the mechanisms that are Pareto efficient for any beliefs about the principal's types, called Strong Unconstrained Pareto Optima (SUPO). In *private-value* environments with one agent and two types, Maskin and Tirole prove existence of SUPO and demonstrate that SUPO is a perfect Bayesian equilibrium of the informed principal game.<sup>1</sup>

To obtain their results, Maskin and Tirole envision a competitive equilibrium in a fictitious economy where the various types of the principal trade amounts of slack allowed for the agents' incentive constraints and participation constraints, where initial endowments are 0. This slack-exchanged equilibrium exists and has welfare properties, which ensure that the payoffs of the principal's types are on Pareto frontier for any prior beliefs about the distribution of these types; hence, a slack-exchange equilibrium is SUPO.

What is the main difficulty with extending this approach to environments with multiple agents, more general type and outcome spaces, and payoff functions other than the ones considered in Maskin and Tirole? Maskin and Tirole impose a set of specific assumptions that guarantee several properties: (i) all types of the principal demand slacks of the same two agent's constraints, (ii) no slacks of other constraints are traded in equilibrium, and (iii) the equilibrium prices for the two slacks in demand are non-zero. These properties are important in establishing the existence of slack-exchange equilibrium and its welfare consequences. Unfortunately, the above properties will not hold in general. For instance, in the example presented in Section 2, different types of the principal demand slacks of different constraints, only one of the demanded slacks is traded, and the equilibrium prices are zero for the slack that *is* traded and non-zero for the slacks that are *not* traded.

To address this issue, we modify the approach of Maskin and Tirole: Instead of identifying binding constraints beforehand and restricting attention

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<sup>1</sup>Myerson [9] was the first to analyze the informed principal problem. We discuss the relationship between SUPO and the solutions offered by Myerson in a different paper, Mylovanov and Troeger (2009b).

to these constraints, we allow trade *in all constraints*. Moreover, we consider a weak version of competitive equilibrium where the price of slack may be equal to 0 for some constraints, and market clearing may fail for such constraints (that is, the aggregate consumption may be strictly negative).

Our main result is existence of slack-exchange equilibrium (Proposition 3). The main assumption made for this proof is the best-worst condition: the payoff functions are such that, given any type profile, the best outcome for the principal is the worst outcome for the agents. This assumption helps to get existence, similarly to how the local-non-satiation condition guarantees existence in the standard competitive equilibrium context. We also show that any slack-exchange equilibrium is an SUPO (Proposition 2) and that any SUPO is a perfect Bayesian equilibrium outcome in an appropriately defined non-cooperative informed-principal game, similar to Myerson's [9] game and Maskin and Tirole's [7] game (Proposition 1).

In principle, solutions for many informed-principal problems can be computed by computing slack-exchange equilibria. We show that the Lagrange multiplier technique proposed by Maskin and Tirole [7] as a shortcut towards computing slack exchange equilibria still applies in our more general framework (Lemma 3). We use this technique to establish necessary and sufficient conditions under which the solution of the informed principal coincides with the allocations that would be implemented in the absence of uncertainty about the principal's type (Proposition 4).

Finally, we compute slack-exchange equilibria in some environments, whose special cases include a discrete-type version of the Myerson-Satterthwaite bargaining environment, a version of the Akerlof's Lemons market, a speculative trade environment with non-common priors, and a partnership dissolution problem (Proposition 5 and Remark 1).

Our results are obtained for finite type spaces. Extending slack-exchange equilibrium approach to continuous type spaces appears to be technically challenging as it requires considering trade in a continuum of goods. Nevertheless, some results for continuous type spaces can be obtained. We refer the reader to a companion paper, Mylovanov and Troeger (2009a).

The rest of the paper is organized as follows. Section 2 presents the example. The model is described in Section 3. We introduce SUPO and prove that any SUPO is a perfect Bayesian equilibrium of the informed principal game in Section 4. The existence of slack-exchange equilibrium and SUPO is demonstrated in Section 5. We compute examples of SUPO in Section 6. Conclusions are in Section 7.

## 2 Example

We consider the following example of partnership dissolution. There are a principal (player 0) and an agent (player 1). Each of them owns a half (one share) of a company.

Let  $y \in [-1, 1]$  denote the amount of shares transferred from the principal to the agent  $p \in \mathbb{R}$  denote the payment from the agent to the principal. The parties' preferences are expressed by linear risk-neutral payoff functions:

$$\begin{aligned} u_0(y, p, t_0) &= p - yt_0, \\ u_1(y, p, t_1) &= yt_1 - p, \end{aligned}$$

where  $t_0$  and  $t_1$  are the parties' marginal valuation of the shares (types). Let  $z_0 = (y_0, p_0) = (0, 0)$  denote the no-trade outcome.

The players' types are their private information. We assume that  $t_0 \in \{0, 3\}$  and  $t_1 \in \{1, 2\}$ . The principal believes that both agent types are equally likely. The agent believes that  $t_0 = 0$  with probability  $\alpha \in (0, 1)$ .

The objective of the principal is to design a trading mechanism that maximizes her expected payoff subject to the individual rationality constraint that the agent agrees to participate in the mechanism.

If the principal's type were common knowledge, the principal would obtain the maximal payoff of 1 by offering, for example, to sell at the price of 1 if her type is low and buy at the price of 2 if her type is high.

Imagine now that the agent expects the principal to offer this mechanism but is uncertain about her type. What happens if the principal deviates and offers a Texas Shootout mechanism: the agent names a price and the principal chooses whether to buy or to sell at that price?

Let  $\tilde{\alpha}$  denote the agent's belief that  $t_0 = 0$  after he observes this deviation and let  $v_0$  and  $v_3$  denote the principal's continuation payoff if  $t_0 = 0$  and  $t_0 = 3$  respectively. If  $\tilde{\alpha} < 1/2$ , there is a unique continuation equilibrium with  $v_0 = 3$  and  $v_3 = 0$ . In this equilibrium, both types of the agent ask for the price of 3 and the principal sells her shares if  $t_0 = 0$  and buys the agent's shares otherwise. If  $\tilde{\alpha} = 1/2$ , there is a continuum of equilibria with payoffs  $v_0 = 3 - x$  and  $v_3 = x$ , where  $0 \leq x \leq 3$ . If  $\tilde{\alpha} > 1/2$ , there is again a unique equilibrium with the payoffs  $v_0 = 0$  and  $v_3 = 3$ . Let us denote the set of equilibrium payoffs of the Texas shootout mechanism that are greater than what the principal can guarantee her by offering  $(y^{(0)}, p^{(0)})$  by

$$W = \{(v_0, v_3) | v_0 + v_3 = 3, v_0, v_3 \geq 1\}.$$

The Texas Shootout mechanism bounds from below the set of principal's payoffs that are feasible in equilibrium of the informed principal game: if  $v_1 + v_3 < 3$  on the equilibrium path, at least one type of the principal would find it optimal to deviate and offer the Texas Shootout mechanism. In particular, the posted price mechanism that would be optimal in the absence of uncertainty about the principal cannot be implemented in equilibrium of this game.

Moreover, one can show that in this environment  $v_0 + v_3 \leq 3$  in any individually rational equilibrium of any mechanism for any beliefs about the principal's types. Thus, we must have  $(v_0, v_3) \in W$  in equilibrium of the informed principal game. Furthermore, we will show in this paper that if  $w = (v_0, v_3) \in W$  can be implemented in some individually rational mechanism  $M$  given the agent's prior beliefs  $\alpha$ , then  $w$  can be supported in equilibrium of the informed principal game. This is because for any mechanism  $M'$  different from  $M$  there exist beliefs about the principal and a continuation equilibrium given these beliefs with the principal's payoffs that do not exceed  $w$ .

Hence, if  $V_\alpha$  denotes the set of principal's payoffs that can be implemented in some individually rational mechanism for a given  $\alpha$ , then the set of equilibrium payoffs in the informed principal game is given by  $V_\alpha \cap W$ . In our model,

$$V_\alpha = \{(v_0, v_3) \mid \alpha v_0 + (1 - \alpha)v_3 = 2 - \alpha\},$$

which gives

$$V_\alpha \cap W = \begin{cases} \{(1, 2)\}, & \text{if } \alpha < 1/2; \\ W, & \text{if } \alpha = 1/2; \\ \{(2, 1)\}, & \text{if } \alpha > 1/2. \end{cases}$$

Thus, there exists an equilibrium in the informed principal game. Furthermore, unless  $\alpha = 1/2$ , in each equilibrium the principal obtains the same payoffs. We offer an example of a mechanism that implements the payoffs in  $V_\alpha \cap W$ : there is a fixed price  $p$  and the principal has the right to choose whether to buy or sell at this price. The price is equal to 1 if  $\alpha > 1/2$ , 2 if  $\alpha < 1/2$ , and anything in  $[1, 2]$  if  $\alpha = 1/2$ .

### 3 Model

We consider the interaction of a principal (player 0) and  $n$  agents (players  $i \in N = \{1, \dots, n\}$ ). The players must collectively choose an outcome from

a measurable space of *basic outcomes*  $Z$ . Every player  $i = 0, \dots, n$  has a *type*  $t_i$  that belongs to a finite *type space*  $T_i$ . The product of agents' type spaces is denoted  $\mathbf{T} = T_0 \times \dots \times T_n$ . Player  $i$ 's payoff function is denoted

$$u_i : Z \times \mathbf{T} \rightarrow \mathbb{R},$$

That is, player  $i$ 's payoff can depend on the outcome and on every player's type.

We assume that  $u_i(\cdot, \mathbf{t}) : Z \rightarrow \mathbb{R}$  is measurable for all  $\mathbf{t} \in \mathbf{T}$ , and that  $u_i$  is bounded. The types  $t_0, \dots, t_n$  are realizations of stochastically independent random variables with (cumulative) distribution functions  $F_0, \dots, F_n$ , where the support of  $F_i$  equals  $T_i$ . We call  $F_i$  the *prior distribution* for player  $i$ 's type. The joint distribution of players' types is denoted  $\mathbf{F}$ . We will use the notation  $\mathbf{t}_{-i}$  for the vector of types of the players other than  $i$ , use  $\mathbf{T}_{-i}$  for the respective product of type spaces, and use  $\mathbf{F}_{-i}$  for the respective product of distribution functions. Similarly, we use the index  $-i - 0$  if agent  $i$  as well as the principal are excluded.

The interaction leads to a probability distribution over basic outcomes; let  $\mathcal{Z}$  denote the set of probability measures on  $Z$ . Any element of  $\mathcal{Z}$  is called an *outcome*. We endow  $\mathcal{Z}$  with the smallest  $\sigma$ -algebra such that, for every measurable set  $B \subseteq Z$ , the mapping  $m_B : \mathcal{Z} \rightarrow [0, 1]$ ,  $\zeta \mapsto \zeta(B)$  is measurable.<sup>2</sup> We identify any  $z \in Z$  with the point distribution that puts probability 1 on the point  $z$ ; hence,  $Z \subseteq \mathcal{Z}$ .<sup>3</sup> We extend the definition of  $u_i$  to  $\mathcal{Z} \times \mathbf{T}$  via the statistical expectation:<sup>4</sup>

$$u_i(\zeta, \mathbf{t}) = \int_Z u_i(z, \mathbf{t}) \zeta(dz).$$

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<sup>2</sup>Given this  $\sigma$ -algebra, any uncertainty about outcomes in  $\mathcal{Z}$  can be equivalently described as uncertainty about basic outcomes in  $Z$ . Formally, any probability measure  $P$  on  $\mathcal{Z}$  can be identified with a probability measure  $\zeta_P$  on  $Z$ , via the definition

$$\zeta_P(B) = \int_{\mathcal{Z}} \zeta(B) P(d\zeta) \quad \text{for every measurable } B \subseteq Z.$$

<sup>3</sup>Observe that, if  $\mathcal{M}$  is an arbitrary measurable space and if a mapping  $f : \mathcal{M} \rightarrow Z$  is measurable with respect to the  $\sigma$ -algebra on  $Z$ , then  $f$  is also measurable when viewed as a mapping into  $\mathcal{Z}$  (the reason is that the composite mapping  $m_B f$  is measurable for every measurable  $B \subseteq Z$ ).

<sup>4</sup>Observe that the extended mapping  $u_i : \mathcal{Z} \times \mathbf{T} \rightarrow \mathbb{R}$  inherits the following properties: the function  $u_i(\cdot, \mathbf{t}) : \mathcal{Z} \rightarrow \mathbb{R}$  is measurable for all  $\mathbf{t} \in \mathbf{T}$  and  $u_i$  is bounded.

Some outcome  $z_0 \in \mathcal{Z}$  is designated as the *disagreement outcome*.

The interaction is described by the following *informed-principal game*. First, each player privately observes her type  $t_i$ . Second, the principal offers a mechanism  $M$  (a precise definition is given later). Third, the agents decide simultaneously whether or not to accept  $M$ . If  $M$  is accepted unanimously, each player chooses a message in  $M$ , and the outcome specified by  $M$  is implemented. If at least one agent rejects  $M$ , the disagreement outcome  $z_0$  is implemented.<sup>5</sup>

An *allocation rule* is a measurable function

$$\rho : \mathbf{T} \rightarrow \mathcal{Z}, \quad \mathbf{t} \mapsto \rho(\mathbf{t})$$

that assigns an outcome  $\rho(\mathbf{t})$  to every type profile  $\mathbf{t}$ . Thus, an allocation rule describes the outcome of the players' interaction as a function of the type profile. Alternatively, an allocation rule  $\rho$  can be interpreted as a *direct mechanism*, where the players  $i = 0, \dots, n$  simultaneously announce types  $\hat{t}_i$  (=messages), and the outcome  $\rho(\hat{t}_0, \dots, \hat{t}_n)$  is implemented.

Let  $Q_0$  denote the distribution function that describes the agents' belief about the principal's type if the direct mechanism  $\rho$  is accepted. The expected payoff of type  $t_i$  of player  $i$  if she announces the type  $\hat{t}_i$  while all other players announce their types truthfully, is

$$U_i^{\rho, Q_0}(\hat{t}_i, t_i) = \int_{\mathbf{T}_{-i}} u_i(\rho(\hat{t}_i, \mathbf{t}_{-i}), (t_i, \mathbf{t}_{-i})) \, d\mathbf{Q}_{-i}(\mathbf{t}_{-i}),$$

where  $\mathbf{Q}_{-i} = Q_0 \times \mathbf{F}_{-i-0}$  if  $i \neq 0$ , and  $\mathbf{Q}_{-0} = \mathbf{F}_{-0}$ . We will use the shortcuts  $U_i^{\rho, Q_0}(t_i) = U_i^{\rho, Q_0}(\hat{t}_i, t_i)$  and  $U_0^\rho = U_0^{\rho, Q_0}$ . The expected payoff if the mechanism  $\rho$  is rejected is denoted<sup>6</sup>

$$\underline{U}_i^{Q_0}(t_i) = \int_{\mathbf{T}_{-i}} u_i(z_0, (t_i, \mathbf{t}_{-i})) \, d\mathbf{Q}_{-i}(\mathbf{t}_{-i}).$$

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<sup>5</sup>This game differs slightly from the games specified by Myerson [9] and by Maskin and Tirole [7], [8]. Myerson allows the possibility of other private actions beyond acceptance and rejection, and assumes that private actions and messages in  $M$  are chosen simultaneously. Maskin and Tirole assume that players can use a public randomization device to decide which equilibrium to play in  $M$ .

<sup>6</sup>Observe that when computing her expected payoff, agent  $i$  uses the prior beliefs about the other agents; this is appropriate if she expects all other agents to accept and if she actually is the only one to reject.

A direct mechanism  $\rho$  is called  $Q_0$ -incentive feasible if no type of any player has an incentive to deviate from announcing her true type or can gain from refusing to participate: for all  $i$ ,  $t_i$ ,  $\hat{t}_i$ ,

$$U_i^{\rho, Q_0}(t_i) \geq U_i^{\rho, Q_0}(\hat{t}_i, t_i), \quad (1)$$

$$U_i^{\rho, Q_0}(t_i) \geq \underline{U}_i^{Q_0}(t_i). \quad (2)$$

An  $F_0$ -incentive feasible allocation rule is simply called *incentive feasible*. A direct mechanism  $\rho$  is called  $Q_0$ -unconstrained feasible if (1) holds for all  $i \neq 0$ , and (2) holds for all  $i$ ; i.e., the definition of unconstrained feasibility ignores the possibility that the principal may have an incentive to deviate from announcing her true type.

### Semi-private environments

Our results will mainly concern environments with *semi-private values*, where the agents' payoff functions are independent of the principal's type, that is, for all  $i \geq 1$ ,

$$u_i(z, (t_0, \mathbf{t}_{-0})) = u_i(z, (t'_0, \mathbf{t}_{-0})) \quad \text{for all } z, t_0, t'_0, \mathbf{t}_{-0}.$$

Many interesting environments belong to this class. All private-environments are obvious members. But the principal's payoff can also depend on the agents' types, and the agents can have interdependent types. For example, a variant of a Lemons market where the seller (agent) is, as usual, privately informed about quality, and the buyer (principal) is privately informed about marginal willingness-to-pay for additional quality, has semi-private values.

## 4 Strong Unconstrained Pareto Optimum

Generalizing Maskin and Tirole [7], we introduce *strong unconstrained Pareto optimum (SUPO)*. This concept turns out to be a very useful solution concept for a large class of informed-principal problems.

For any two allocation rules  $\rho$  and  $\rho'$ , let the sets of types of the principal that are strictly better off in either allocation rule be denoted

$$\begin{aligned} S_{>}(\rho, \rho') &= \{t_0 \in T_0 \mid U_0^{\rho'}(t_0) > U_0^{\rho}(t_0)\}, \\ S_{<}(\rho, \rho') &= \{t_0 \in T_0 \mid U_0^{\rho'}(t_0) < U_0^{\rho}(t_0)\}. \end{aligned}$$

An allocation rule  $\rho$  is *unconstrained-dominated* by an allocation rule  $\rho'$  if there exists a belief  $Q_0$  such that  $\rho'$  is  $Q_0$ -unconstrained feasible and

$$\begin{aligned}\Pr_{Q_0}(S_>(\rho, \rho')) &> 0, \\ S_<(\rho, \rho') &= \emptyset.\end{aligned}$$

An incentive feasible allocation rule that is not unconstrained dominated is a *strong unconstrained Pareto optimum* (SUPO, Maskin and Tirole, [7]).<sup>7</sup> SUPO appears to be a very restrictive concept. However, as we will see, an SUPO exists in a large class of semi-private environments.

One should distinguish the unconstrained-domination concept from Myerson's [9] stronger concept of domination. An incentive feasible allocation rule  $\rho$  is *dominated* if there exists an incentive feasible allocation rule  $\rho'$  such that all types of the principal are at least as well off in  $\rho'$  as in  $\rho$ , and a  $F_0$ -positive mass of types of the principal is strictly better off in  $\rho'$ .<sup>8</sup> Clearly, if an allocation is dominated, then it is unconstrained dominated.

## Perfect Bayesian equilibrium

Any SUPO is a perfect Bayesian equilibrium in an appropriately specified informed-principal game. Specifying the game is, unfortunately, not straightforward because a careful definition needs to be made about what constitutes a "mechanism". As observed by Myerson [9] and Maskin and Tirole [7], the standard approach of applying the revelation principle and restricting attention to direct mechanisms is not possible. The principal's very act of offering a particular mechanism may force the agents to update their belief about the principal's type, away from the prior  $F_0$ . Hence, whatever mechanism is proposed, one must consider its equilibria for all possible beliefs about the principal.<sup>9</sup>

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<sup>7</sup>Formally, our definition differs slightly from Maskin and Tirole's [7]. However, if both Maskin and Tirole's and our assumptions hold, then our definition is equivalent to theirs. This can be seen from the proofs of Propositions 3 and 4 in Maskin and Tirole's paper.

<sup>8</sup>Even if one restricts attention to semi-private environments, SUPO differs from the solution concepts *neutral optimum* and *strong solution* proposed by Myerson [9]: neutral optimum may exist when no SUPO exists, and an SUPO may exist when no strong solution exists. However, if both a strong solution and an SUPO exist, then they lead to identical payoffs for all types of the principal (this holds even for non-semi-private environments).

<sup>9</sup>An interesting example by Yilankaya [10] shows that, in general, the agents' off-path beliefs will have to be different from the prior beliefs in order to support an equilibrium.

The definition of a “mechanism” should exclude weird objects that have no equilibria or have equilibria only for certain beliefs about the principal.

A *finite mechanism* is a finite multi-stage game form with observed actions, with players  $N \cup \{0\}$ , and with outcomes  $\mathcal{Z}$ .<sup>10</sup>

The informed-principal game is *not* a finite game because the set of feasible mechanisms is infinite. On the equilibrium path, however, we can assume, without loss of generality, that the same mechanism is proposed by all types of the principal and is accepted by all agents (Myerson’s “inscrutability principle”). This follows from the revelation principle: any perfect Bayesian equilibrium of the informed-principal game induces some incentive feasible allocation  $\rho$ ; without loss of generality, all types of the principal offer the direct mechanism  $\rho$ . Perfect Bayesian equilibrium in the informed principal game then requires that no type of the principal has an incentive to deviate by offering a mechanism  $M \neq \rho$ , given that the continuation play is sequentially optimal given the agents’ (off-path) belief about the principal. As usual, off-path beliefs can be arbitrarily defined.

**Proposition 1.** *Let  $\rho$  be an SUPO. Consider the informed principal game where any finite mechanism is feasible.*

*Then there exists a perfect Bayesian equilibrium where all types of the principal propose the direct mechanism  $\rho$ , and the allocation rule  $\rho$  is the equilibrium outcome.*

*Proof.* Define a function  $w$  on  $T_0$  by  $w(t_0) = U^\rho(t_0)$ .

For any regular mechanism  $M \neq \rho$ , consider the following reduced game  $(M, w)$ :

At stage 1, each type  $t_0$  of the principal chooses between obtaining the payoff  $w(t_0)$ , which ends the game (and the agents’ payoffs are irrelevant), or proposing the mechanism  $M$ . If  $M$  is proposed, then the agents decide about acceptance at stage 2. If  $M$  is

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His example involves a bilateral trade environment, where  $\rho$  is constructed from optimal fixed-price offers by all types of the seller (principal), and  $M$  is a double auction. If the agent believes in the lowest-cost type of the seller, then all types can be prevented from deviating to the double auction.

<sup>10</sup>It seems appropriate to consider the possibility that the principal proposes a multi-stage mechanism rather than the strategic form of this mechanism, in order to reduce the set of possible (perfect Bayesian) equilibrium outcomes of the mechanism, thus influencing the players’ actions in the mechanism. In the earlier literature (Myerson, [9], and Maskin and Tirole, [7]) only normal-form mechanisms are considered.

unanimously accepted, then  $M$  is played at stage 3, otherwise the disagreement outcome  $z_0$  is implemented.

This is finite multi-stage game with observable actions and thus has a perfect Bayesian equilibrium, denoted  $\sigma_M$  (cf., e.g., Fudenberg and Tirole, Section 8.2.3.).

Let  $\rho_M$  denote the allocation rule induced by the continuation equilibrium at the beginning of stage 2 in  $(M, w)$ , and let  $Q_M$  denote the belief about the principal at the beginning of stage 2 in  $(M, w)$ .

We construct a PBE of the informed-principal game as follows. The principal proposes the direct mechanism  $\rho$ , everybody accepts, and everybody announces their true type. If the principal proposes a mechanism  $M \neq \rho$ , then the agents hold the belief  $Q_M$ . Moreover, if  $M$  is proposed, then the continuation strategies are as in  $\sigma_M$ .

It remains to be shown that no type of the principal has an incentive to deviate from proposing  $\rho$  to proposing any  $M \neq \rho$ ; i.e., to show that

$$S_{>}(\rho, \rho_M) = \emptyset. \quad (3)$$

Let  $\rho'$  be the allocation that coincides with  $\rho_M$  for all principal-types in the support of  $Q_M$ , and otherwise coincides with  $\rho$ . If (3) does not hold, then  $\rho$  is unconstrained dominated by the  $Q_M$ -incentive feasible allocation rule  $\rho'$ , a contradiction to the assumption that  $\rho$  is an SUPO. *QED*

Proposition 1 generalizes a result of Maskin and Tirole [7]. Our proof is different from theirs. In particular, we do not rely on the connection between SUPO and Walrasian equilibrium.

The logic of the proof of Proposition 1 extends straightforwardly to environments with a non-finite type space. However, the definition of a “mechanism” then needs to include infinite game forms (even direct mechanisms are then infinite game forms), and some technical restrictions need to be added to avoid equilibrium non-existence.

## 5 Existence of SUPO in semi-private environments

In this section, we assume that the basic outcome space  $Z$  is a compact metric space such that all payoff functions  $u_i$  ( $i \geq 0$ ) are continuous. Similar to

Maskin and Tirole [7], we define an exchange economy where the different types of the principal trade amounts of slack granted to the incentive constraints and participation constraints of the agents. The crucial departure from Maskin and Tirole's approach is that we consider trade in *all* constraints.

For all  $t_0$  and real-valued functions  $r$  on

$$\mathcal{R} = \cup_{i \geq 1} \{i\} \times T_i$$

and  $c$  on

$$\mathcal{C} = \cup_{i \geq 1} \{i\} \times \{(\hat{t}_i, t_i) \mid \hat{t}_i, t_i \in T_i, \hat{t}_i \neq t_i\},$$

consider the problem

$$\begin{aligned} P(t_0, r, c) : \quad & \max_{\rho: \mathbf{T} \rightarrow \mathcal{Z}} \sum_{\mathbf{t}_{-0}} u_0(\rho(\mathbf{t}), \mathbf{t}) p_{-0}(\mathbf{t}_{-0}) \\ \text{s.t.} \quad & \sum_{\mathbf{t}_{-0-i}} (u_i(\rho(\mathbf{t}), \mathbf{t}) - u_i(z_0, \mathbf{t})) p_{-0-i}(\mathbf{t}_{-0-i}) \geq -r(i, t_i) \\ & \text{for all } (i, t_i) \in \mathcal{R}, \\ & \sum_{\mathbf{t}_{-0-i}} (u_i(\rho(\mathbf{t}), \mathbf{t}) - u_i(\rho(\hat{t}_i, \mathbf{t}_{-i}), \mathbf{t})) p_{-0-i}(\mathbf{t}_{-0-i}) \geq -c(i, \hat{t}_i, t_i) \\ & \text{for all } (i, \hat{t}_i, t_i) \in \mathcal{C}, \end{aligned}$$

where  $p_{-0}(\mathbf{t}_{-0})$  denotes the probability of the type profile  $\mathbf{t}_{-0}$  according to the prior distribution  $\mathbf{F}_{-0}$ , and  $p_{-0-i}(\mathbf{t}_{-0-i})$  denotes the probability of the type profile  $\mathbf{t}_{-0-i}$  according to the prior distribution  $\mathbf{F}_{-0-i}$ .

According to the problem  $P(t_0, r, c)$ , type  $t_0$  of the principal maximizes her expected payoff, given certain (positive or negative) slacks in the agents' constraints, as described by the functions  $r$  and  $c$ .

Let  $C$  denote the set of  $(r, c)$  such that the constraint set of problem  $P(t_0, r, c)$  is non-empty and such that  $(r, c)$  is bounded. Observe that  $C$  is non-empty (the point where both  $r$  and  $c$  are identically 0 belongs to  $C$  because the allocation rule that implements the disagreement outcome satisfies all constraints). Moreover,  $C$  is convex.

**Lemma 1.** *Problem  $P(t_0, r, c)$  has a solution, for all  $t_0 \in T_0$  and all  $(r, c) \in C$ .*

*Proof.* When we endow  $\mathcal{Z}$  with the weak topology, then, for any given  $\mathbf{t}$  the functions  $u_0(\cdot, \mathbf{t})$  and  $u_i(\cdot, \mathbf{t})$  are continuous as functions of  $\mathcal{Z}$ , and  $\mathcal{Z}$  is a compact metric space, by Prohorov's Theorem. Hence, with respect to the product topology on  $\mathcal{Z}^{|\mathbf{T}|}$ , the objective of  $P(t_0, r, c)$  is continuous and the constraint set is compact. Hence, a maximizer exists. *QED*

For all  $(r, c) \in \mathcal{C}$ , let  $V(t_0, r, c) < \infty$  denote the maximum value of problem  $P(t_0, r, c)$ .

For all  $i \geq 1$ , endow  $\{i\} \times T_i$  with the same topology as  $T_i$ . Endow  $\mathcal{R}$  with the standard induced topology for disjoint unions.

Let  $\beta$  be a non-negative function on  $\mathcal{R}$ , and  $\gamma$  be a non-negative function on  $\mathcal{C}$  such that

$$\sum_{i \geq 1, t_i} \beta(i, t_i) + \sum_{i \geq 1, \hat{t}_i \neq t_i} \gamma(i, \hat{t}_i, t_i) > 0.$$

We write  $(\beta, \gamma)$  for the induced function on  $\mathcal{R} \cup \mathcal{C}$ .

For any  $(\beta, \gamma)$  and any functions  $r$  on  $\mathcal{R}$  and  $c$  on  $\mathcal{C}$ , let

$$\begin{aligned} \beta \cdot r &= \sum_{i \geq 1, t_i} \beta(i, t_i) r(i, t_i), \\ \gamma \cdot c &= \sum_{i \geq 1, \hat{t}_i \neq t_i} \gamma(i, \hat{t}_i, t_i) c(i, \hat{t}_i, t_i). \end{aligned}$$

A *slack-exchange equilibrium* is a list

$$(r_{t_0}^*, c_{t_0}^*)_{t_0 \in T_0}, \beta^*, \gamma^*$$

such that  $(\beta^*, \gamma^*)$  is non-negative and not identically zero on  $\mathcal{R} \cup \mathcal{C}$ , and, for all  $t_0 \in T_0$ ,

$$V(t_0, r_{t_0}^*, c_{t_0}^*) = \max_{(r, c) \in \mathcal{C}} V(t_0, r, c) \quad \text{s.t.} \quad \beta^* \cdot r + \gamma^* \cdot c \leq 0, \quad (4)$$

$$\beta^* \cdot r + \gamma^* \cdot c = 0 \quad \text{for all maximizers } (r, c) \text{ in (4),} \quad (5)$$

and, for all  $i \geq 1$ ,  $t_i$ , and  $\hat{t}_i \neq t_i$ ,

$$\int_{T_0} r_{t_0}^*(i, t_i) dF_0(t_0) \leq 0, \quad (6)$$

$$\int_{T_0} c_{t_0}^*(i, \hat{t}_i, t_i) dF_0(t_0) \leq 0. \quad (7)$$

Each type  $t_0$  of the principal can be interpreted as a trader in an exchange economy. Slacking a constraint  $(i, t_i)$  by an amount  $r(i, t_i)$  can be interpreted as consuming the (positive or negative) quantity  $r(i, t_i)$  of a good  $(i, t_i)$ . Similarly, there are goods  $(i, \hat{t}_i, t_i)$ . Each trader  $t_0$  has an initial endowment of 0 of each good.

Given the price vector  $(\beta^*, \gamma^*)$ , each trader  $t_0$  optimally decides which bundle of slacks  $(r_{t_0}^*, c_{t_0}^*)$  to buy (4). Walras' law holds (5). The total consumption of each good does not exceed the total initial endowment (6, 7).<sup>11</sup>

**Proposition 2.** *Any slack-exchange equilibrium in a semi-private environment is an SUPO.*

*Proof.* Let  $\rho$  be a maximizer of problem  $P(t_0, r_{t_0}^*, c_{t_0}^*)$  for all  $t_0$ . By (6) and (7),  $\rho$  satisfies constraints (2) and (1) for all  $i \geq 1$ . Because the allocation rule that implements the disagreement outcome is feasible in problem  $P(t_0, 0, 0)$ , (2) is satisfied for  $i = 0$ . Because, for all  $t_0, \hat{t}_0$ , the bundle  $(r_{\hat{t}_0}^*, c_{\hat{t}_0}^*)$  belongs to the constraint set of problem (4), constraint (1) is satisfied for  $i = 0$ . In summary,  $\rho$  is incentive feasible.

To complete the proof  $\rho$  is an SUPO, suppose that  $\rho$  is unconstrained-dominated by an allocation rule  $\rho'$ ; let  $Q_0$  denote the corresponding belief. Then, there exists a set  $S$  with positive  $Q_0$ -measure such that

$$\begin{aligned} U_0^{\rho'}(t_0) &\geq U_0^\rho(t_0) && \text{for all } t_0 \in T_0, \\ \text{and } U_0^{\rho'}(t'_0) &> U_0^\rho(t'_0) && \text{for all } t'_0 \in S. \end{aligned} \tag{8}$$

For all  $t_0$ , define  $r'_{t_0}$  and  $c'_{t_0}$  such that  $\rho'$  satisfies all constraints of problem  $P(t_0, r'_{t_0}, c'_{t_0})$  with equality. Because  $\rho'$  is unconstrained-feasible,

$$\int_{T_0} r'_{t_0}(i, t_i) dQ_0(t_0) \leq 0 \quad \text{for all } i, t_i, \tag{9}$$

$$\int_{T_0} c'_{t_0}(i, \hat{t}_i, t_i) dQ_0(t_0) \leq 0 \quad \text{for all } i, \hat{t}_i, t_i. \tag{10}$$

Because  $(r_{t_0}^*, c_{t_0}^*)$  satisfies (4) and (5), (8) implies

$$\beta^* \cdot r'_{t_0} + \gamma^* \cdot c'_{t_0} \geq 0, \quad \text{and “>” if } t_0 \in S.$$

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<sup>11</sup>We allow that part of the initial endowment is destroyed. This can be relevant for goods with price 0 and is potentially important for equilibrium existence.

Integrating over  $T_0$  according to the measure  $Q_0$ , we obtain a contradiction to (9) or (10). *QED*

We consider trade in *all* constraints, whereas Maskin and Tirole consider trade in just two constraints in a specific class of economic environments with one agent and two types, where these two constraints cannot be relaxed and the other two constraints are automatically satisfied. Because we consider trade in all constraints, the equilibrium prices of some constraints may be 0. For any such constraint, the aggregate amount of slack “consumed” in equilibrium may be strictly below the aggregate endowment of 0. All of these differences could be relevant: in Section 6, we present an example of a speculative trade environment in which (i) all constraints could be potentially relevant, (ii) only one constraint is traded at 0 price, and (iii) the aggregate consumption of the slack of the constraint which is traded is negative.

The focus on semi-private environments is essential to make the exchange-economy-technique applicable: it guarantees that the form of the agents’ incentive compatibility and participation constraints is independent of the type of the principal.

We say that *any best outcome for the principal is a worst outcome for all agents* if

$$\arg \max_{z \in Z} u_0(z, \mathbf{t}) \subseteq \arg \min_{z \in Z} u_i(z, \mathbf{t}) \quad \text{for all } \mathbf{t}.$$

This condition is useful because it guarantees Walras’ law for the fictitious economy.<sup>12</sup>

**Lemma 2.** *If any best outcome for the principal is a worst outcome for all agents, then (5) holds for all  $t_0$ ,  $\beta^*$ , and  $\gamma^*$ .*

*Proof.* Suppose that  $\rho$  is a maximizer of problem  $P(t_0, r, c)$  and  $\beta^* \cdot r + \gamma^* \cdot c < 0$ . Then there exists  $i \geq 1$  and  $t_i$  such that  $r(i, t_i) < 0$  or  $i \geq 1$ ,  $\hat{t}_i$  and  $t_i$  such that  $c(i, \hat{t}_i, t_i) < 0$ . Hence, looking at the constraints of problem  $P(t_0, r, c)$ , there exists  $i, t_i$  such that  $U_i^\rho(t_i)$  is not the lowest feasible expected payoff for type  $t_i$  of agent  $i$ . Hence, there exists a type profile  $t_{-0-i}$  such that  $\rho(\mathbf{t})$  puts probability less than 1 on the outcomes in  $\arg \min_{z \in Z} u_i(z, \mathbf{t})$ . Because any best outcome for the principal is a worst outcome for all agents,  $\rho(\mathbf{t})$  puts probability less than 1 on the outcomes in  $\arg \max_{z \in Z} u_0(z, \mathbf{t})$ .

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<sup>12</sup>I.e., the condition replaces the condition of locally non-satiated preferences that is needed to guarantee the existence of a Walrasian equilibrium in the standard context.

Consider  $(r', c') := (r + \epsilon, c + \epsilon)$  with  $\epsilon > 0$  so small that

$$\beta \cdot r' + \gamma \cdot c' < 0. \quad (11)$$

The allocation  $\rho$  satisfies all constraints of problem  $P(t_0, r', c')$  with strict inequality. Let  $\rho'$  be an allocation rule that, for the type profile  $\mathbf{t}$  constructed above, implements any outcome in  $\arg \max_{z \in Z} u_0(z, \mathbf{t})$ , and for all other type profiles implements the same outcome as  $\rho$ . Then, an allocation rule  $\rho''$  that implements  $\rho$  with probability  $\lambda < 1$  and  $\rho'$  with probability  $1 - \lambda$ , belongs to the constraint set of problem  $P(t_0, r', c')$  if  $\lambda$  is sufficiently close to 1, and yields a higher value for the objective of  $P(t_0, r', c')$  than  $\rho$ . Hence,  $V(t_0, r', c') > V(t_0, r, c)$ . Hence,  $(r, c)$  is not a maximizer of the problem in (4), because, by (11), the point  $(r', c')$  satisfies the constraint of this problem. *QED*

An environment with semi-private values is *constraint-non-degenerate* if there exists an allocation rule such that, for any  $Q_0 = 1_{t_0}$ ,<sup>13</sup> the incentive constraints (1) and participation constraints (2) are satisfied with strict inequality for all agents  $i \geq 1$ ,  $\hat{t}_i$ , and  $t_i$ .

**Proposition 3.** *Consider any semi-private constraint-non-degenerate environment, where any best outcome for the principal is a worst outcome for all agents.*

*Then a slack-exchange equilibrium exists.*

Before we prove this result, comments are in order. Our basic line of proof is analogous to Maskin and Tirole ([6], [7]), who in turn follow Debreu [2]. The proof is technically more demanding than Maskin and Tirole's. In particular, we cannot show that the traders' utility functions in the fictitious economy are continuous at the boundary of the consumption set.

The assumption of finite type spaces greatly simplifies the technicalities because it guarantees that the fictitious economy has finitely many traders and finitely many goods. The assumption of constraint non-degeneracy is essential towards showing that the demand correspondence in the fictitious economy is upper hemicontinuous. The assumption that any best outcome for the principal is a worst outcome for all agents guarantees that Walras' law holds (cf. Lemma 2).

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<sup>13</sup>Due to semi-private values, it is irrelevant which  $t_0$  is used here.

*Proof of Proposition 3.* Observe that the set  $C$  is closed. (Consider any sequence  $(r^m, c^m) \rightarrow (r, c)$  such that  $(r^m, c^m) \in C$ . By assumption, the constraint set of  $P(t_0, r^m, c^m)$  contains a point  $\rho^m$ . For all sufficiently large  $m$ , the point  $\rho^m$  belongs to the constraint set of problem  $P(t_0, r + 1, c + 1)$ , where 1 denote the function that is identically equal to 1. Because the latter constraint set is compact,  $\rho^m$  has a subsequence that converges to some point  $\rho'$ . By continuity,  $\rho'$  belongs to the constraint set of  $P(t_0, r, c)$ . Hence,  $(r, c) \in C$ .)

Because  $Z$  is compact, there exists an upper bound for the size of the left hand side of every constraint of  $P(t_0, r, c)$ . Hence, there exist functions  $\bar{r}$  on  $N \times T_i$  and  $\bar{c}$  on  $N \times T_i^2$  such that

$$V(t_0, r, c) = V(t_0, \min\{r, \bar{r}\}, \min\{c, \bar{c}\}) \quad \text{for all } (r, c) \in C, \quad (12)$$

where “min” determines the point-wise minimum of two functions.

Similarly, there exist functions  $\underline{r}$  on  $N \times T_i$  and  $\underline{c}$  on  $N \times T_i^2$  such that

$$C \subseteq \{(r, c) \mid r \geq \underline{r}, c \geq \underline{c}\}, \quad (13)$$

where “ $\geq$ ” refers to point-wise comparison. By (12) and (13), the set

$$D = C \cap \{(r, c) \mid r \leq \bar{r}, c \leq \bar{c}\} \quad \text{is compact,} \quad (14)$$

where “ $\leq$ ” refers to point-wise comparison.

Define the unit simplex

$$\begin{aligned} \Delta = \{(\beta, \gamma) \mid & \beta : \cup_{i \geq 1} \{i\} \times T_i \rightarrow \mathbb{R}, \gamma : \cup_{i \geq 1} \{i\} \times T_i^2 \rightarrow \mathbb{R}, \\ & \beta(i, t_i) \geq 0, \gamma(i, \hat{t}_i, t_i) \geq 0, \\ & \sum_{i \geq 1, t_i} \beta(i, t_i) + \sum_{i \geq 1, \hat{t}_i \neq t_i} \gamma(i, \hat{t}_i, t_i) = 1\}. \end{aligned}$$

For all  $(\beta, \gamma) \in \Delta$ , consider the problem

$$E(t_0, \beta, \gamma) : \max_{(r, c) \in D} V(t_0, r, c) \quad \text{s.t.} \quad \beta \cdot r + \gamma \cdot c \leq 0.$$

The objective  $V(t_0, \cdot)$  of problem  $E(t_0, \beta, \gamma)$  does not “jump downwards”:<sup>14</sup> for any convergent sequence  $(x^m)$  in  $D$ ,

$$V(t_0, \lim_m x^m) \geq \limsup_m V(t_0, x^m). \quad (15)$$

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<sup>14</sup>It is not clear whether  $V(t_0, \cdot)$  is continuous. Continuity does not follow from Berge’s Theorem, because it is not clear whether the constraint set of  $P(t_0, r, c)$  is lower-hemicontinuous in  $(r, c)$ . Although  $V(t_0, \cdot)$  is concave and hence is continuous in the interior of  $D$ , continuity at the boundary is not clear.

To see (15), let  $x = \lim x^m$  and let  $(x^{m_l})$  be a subsequence such that  $V(t_0, x^{m_l})$  converges. Let  $\rho^l$  be a maximizer of problem  $P(t_0, x^{m_l})$  and let  $(\rho^{l_k})$  be a subsequence such that  $\rho^{l_k}$  converges. Because  $\lim_k x^{m_{l_k}} = x$ , the limit  $\rho' = \lim_k \rho^{l_k}$  belongs to the constraint set of problem  $P(t_0, x)$ . Hence,

$$V(t_0, x) \geq U_0^{\rho'}(t_0) = \lim_k U_0^{\rho^{l_k}}(t_0) = \lim_k V(t_0, x^{m_{l_k}}) = \lim_l V(t_0, x^{m_l}).$$

By (15) and because, by (14), the constraint set of problem  $E(t_0, \beta, \gamma)$  is compact, a maximizer to problem  $E(t_0, \beta, \gamma)$  exists; let  $e(t_0, \beta, \gamma)$  denote the set of maximizers.

The correspondence  $e(t_0, \cdot) : \Delta \rightarrow D$  is convex-valued (because  $V(t_0, \cdot)$  is concave). To show that  $e(t_0, \cdot)$  is upper-hemicontinuous, we begin by showing that, for every sequence in  $\Delta$ ,

$$\text{if } (\beta^m, \gamma^m) \rightarrow (\beta, \gamma) \text{ then } \liminf_m v(t_0, \beta^m, \gamma^m) \geq v(t_0, \beta, \gamma), \quad (16)$$

where  $v(t_0, x)$  denotes the value reached at the maximum of problem  $E(t_0, x)$ .

Let  $(r^*, c^*) \in e(t_0, \beta, \gamma)$ . If  $r^* \cdot \beta + c^* \cdot \gamma < 0$ , then  $r^* \cdot \beta^m + c^* \cdot \gamma^m < 0$  if  $m$  is sufficiently large, hence  $(r^*, c^*)$  belongs to the constraint set of  $E(t_0, \beta^m, \gamma^m)$ , which shows (16). Now suppose that

$$r^* \cdot \beta + c^* \cdot \gamma = 0. \quad (17)$$

Because of constraint-non-degeneracy, the set  $D$  contains a strictly negative point  $(r^-, c^-)$ . For all large  $m$ , define

$$\alpha^m = \min \left\{ 1, \frac{-(r^- \cdot \beta^m + c^- \cdot \gamma^m)}{r^* \cdot \beta^m + c^* \cdot \gamma^m - (r^- \cdot \beta^m + c^- \cdot \gamma^m)} \right\}. \quad (18)$$

Using the shortcuts  $x^* = (r^*, c^*)$  and  $x^- = (r^-, c^-)$ , the convex combination  $x^m = \alpha^m x^* + (1 - \alpha^m) x^- \in D$ . By construction,  $x^m$  belongs to the constraint set of problem  $E(t_0, \beta^m, \gamma^m)$ . Hence, using the concavity of  $V(t_0, \cdot)$ ,

$$\alpha^m V(t_0, x^*) + (1 - \alpha^m) V(t_0, x^-) \leq V(t_0, x^m) \leq v(t_0, \beta^m, \gamma^m). \quad (19)$$

As  $m \rightarrow \infty$ , we have  $\alpha^m \rightarrow 1$  by (17) and (18). Hence, (19) implies

$$V(t_0, x^*) \leq \liminf_m v(t_0, \beta^m, \gamma^m).$$

Because  $V(t_0, x^*) = v(t_0, \beta, \gamma)$ , we obtain (16).

To show that  $e(t_0, \cdot)$  is upper hemi-continuous, suppose that  $(\beta^m, \gamma^m) \rightarrow (\beta, \gamma)$ ,  $x^m \in e(t_0, \beta^m, \gamma^m)$  and  $x^m \rightarrow x$ . Then,

$$V(t_0, x) \stackrel{(15)}{\geq} \liminf_m V(t_0, x^m) = \liminf_m v(t_0, \beta^m, \gamma^m) \stackrel{(16)}{\geq} v(t_0, \beta, \gamma).$$

Hence,  $x \in e(t_0, \beta, \gamma)$  because  $x$  belongs to the constraint set of  $E(t_0, \beta, \gamma)$ .

Define a correspondence  $h : \prod_{t_0 \in T_0} D \rightarrow \Delta$  by letting  $h((r_{t_0}, c_{t_0})_{t_0 \in T_0})$  be the set of solutions to the problem

$$R((r_{t_0}, c_{t_0})_{t_0 \in T_0}) : \max_{(\beta, \gamma) \in \Delta} \sum_{t_0 \in T_0} p(t_0) (\beta \cdot r_{t_0} + \gamma \cdot c_{t_0}).$$

By Berge's Theorem,  $h$  is upper-hemicontinuous. Moreover,  $h$  is convex-valued. By Kakutani's Theorem, the correspondence

$$\begin{aligned} \left( \prod_{t_0 \in T_0} D \right) \times \Delta &\rightarrow \left( \prod_{t_0 \in T_0} D \right) \times \Delta, \\ (x, (\beta, \gamma)) &\mapsto \left( \prod_{t_0 \in T_0} e(t_0, \beta, \gamma) \right) \times h(x) \end{aligned}$$

has a fixed point  $((r_{t_0}^*, c_{t_0}^*)_{t_0 \in T_0}, (\beta^*, \gamma^*))$ .

Using the constraint of problem  $E(t_0, \beta^*, \gamma^*)$  for all  $t_0$ ,

$$\sum_{t_0 \in T_0} p(t_0) (\beta^* \cdot r_{t_0}^* + \gamma^* \cdot c_{t_0}^*) \leq 0.$$

Hence,

$$\sum_{t_0 \in T_0} p(t_0) r_{t_0}^*(i, t_i) \leq 0 \quad \text{for all } i, t_i. \quad (20)$$

(If not, choose  $(\beta, \gamma) \in \Delta$  such that  $\gamma = 0$  and  $\beta(j, t'_i) = 0$  for all  $(j, t'_i) \neq (i, t_i)$ , hence  $\sum_{t_0 \in T_0} p(t_0) (\beta \cdot r_{t_0}^* + \gamma c_{t_0}^*) > 0$ , which contradicts the fact that  $(\beta^*, \gamma^*)$  solves problem  $R((r_{t_0}^*, c_{t_0}^*)_{t_0 \in T_0})$ ). Similarly,

$$\sum_{t_0 \in T_0} p(t_0) c_{t_0}^*(i, \hat{t}_i, t_i) \leq 0 \quad \text{for all } i, \hat{t}_i, t_i. \quad (21)$$

Finally, condition (5) follows from Lemma 2. *QED*

Our assumption that any best outcome for the principal is a worst outcome for all agents may possibly be weakened in some cases, because the assumption guarantees that Walras' law holds for every agent's entire demand correspondence in the fictitious economy, whereas in the proof we only use the fact that Walras' law holds at the equilibrium prices. However, the assumption cannot be completely dropped.

Consider *Example 1*. There is only one agent, with no private information, and the principal has two equally likely types,  $T_0 = \{0, 1\}$ . The space of basic outcomes is the unit interval  $Z = [0, 1]$ . The players have single-peaked preferences,  $u_0(z, t_0) = -(z - t_0)^2$  and  $u_1(z) = -z^2$ . (Hence, the agent's preferences are aligned with type 0 of the principal.) The disagreement outcome is  $z_0 = 1/2$ . The following deterministic allocation rule  $\rho$  dominates all other incentive feasible allocation rules:  $\rho(0) = 0$  and  $\rho(1) = \sqrt{2}$ . Hence,  $\rho$  is a perfect Bayesian equilibrium outcome (assume prior beliefs if any alternative mechanism is proposed, and apply the revelation principle).<sup>15</sup> But  $\rho$  is not an SUPO: for the belief  $Q_0$  that puts probability 1/4 on type 1 of the principal, the deterministic allocation rule  $\rho'$  given by  $\rho'(0) = 0$  and  $\rho'(1) = 1$  is  $Q_0$ -unconstrained dominating  $\rho$ . Hence, an SUPO does not exist.

## 6 Computing SUPOs in semi-private values environments

Computing slack-exchange equilibria can be difficult. However, in many cases a shortcut is possible.

Observe that  $\mathcal{Z}$  is a convex subset of the vector space of signed measures on  $Z$ . Hence, the allocation rule  $\rho$  belongs to the vector space of functions from  $\mathbf{T}$  into the space of signed measures on  $Z$ . The set of allocation rules is convex and is denoted  $\Omega$ .

For all  $\rho \in \Omega$ , let  $G(\rho, i, t_i)$  denote the left-hand-side of constraint  $(i, t_i) \in \mathcal{R}$  in any problem  $P(t_0, r, c)$ . Let  $G(\rho, i, \hat{t}_i, t_i)$  denote the left-hand-side of constraint  $(i, \hat{t}_i, t_i) \in \mathcal{C}$ . Let  $G(\rho)$  denote the corresponding function  $\mathcal{R} \cup \mathcal{C} \rightarrow \mathbb{R}$ . Let  $f^{t_0}(\rho)$  denote the objective of problem  $P(t_0, r, c)$ . Let the Lagrange

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<sup>15</sup>By Myerson, a neutral optimum exists and is undominated if we replace the outcome space by a finite set  $Z'$ ; hence,  $\rho$  is the unique neutral optimum if  $Z' \supseteq \{0, \sqrt{2}\}$ .

function be denoted by

$$L^{t_0, r, c}(\rho, \beta, \gamma) = f^{t_0}(\rho) + (\beta, \gamma) \cdot (G(\rho) + (r, c)).$$

The *saddle-point condition* is satisfied at  $(\hat{\rho}, \hat{\beta}, \hat{\gamma})$  if, for all  $\rho \in \Omega$  and all non-negative  $(\beta, \gamma)$ ,

$$L^{t_0, r, c}(\rho, \hat{\beta}, \hat{\gamma}) \leq L^{t_0, r, c}(\hat{\rho}, \hat{\beta}, \hat{\gamma}) \leq L^{t_0, r, c}(\hat{\rho}, \beta, \gamma).$$

The vector  $(\hat{\beta}, \hat{\gamma})$  is then called a Lagrange multiplier vector.

We say that the vectors  $(\beta, \gamma)$  and  $(\beta', \gamma')$  are *co-linear* if there exists  $k > 0$  such that the  $\beta(i, t_i) = k\beta'(i, t_i)$  for all  $(i, t_i) \in \mathcal{R}$  and  $\gamma(i, \hat{t}_i, t_i) = k\gamma'(i, \hat{t}_i, t_i)$  for all  $(i, \hat{t}_i, t_i) \in \mathcal{C}$ .

**Lemma 3.** *Consider a semi-private environment. Suppose that, for all  $t_0$  and some  $(r_{t_0}^*, c_{t_0}^*)$  and  $(\hat{\beta}, \hat{\gamma})$ , the saddle-point condition is satisfied for problem  $P(t_0, r_{t_0}^*, c_{t_0}^*)$  at the point  $(\rho, \hat{\beta}, \hat{\gamma})$ . Moreover, suppose that (5) holds with  $(\beta^*, \gamma^*) = (\hat{\beta}, \hat{\gamma})$ .*

*Then (4) holds for all  $(\beta^*, \gamma^*)$  that are co-linear to  $(\hat{\beta}, \hat{\gamma})$ . Moreover,  $\rho$  is a maximizer of problem  $P(t_0, r_{t_0}^*, c_{t_0}^*)$ .*

*Proof.* From Luenberger ([5], p. 221, Theorem 2),  $\rho$  is a maximizer of problem  $P(t_0, r_{t_0}^*, c_{t_0}^*)$ . From Luenberger ([5], p. 222, Theorem 1),

$$V(t_0, r_{t_0}^*, c_{t_0}^*) - V(t_0, r, c) \geq (\hat{\beta}, \hat{\gamma}) \cdot ((r_{t_0}^*, c_{t_0}^*) - (r, c)).$$

From (5) with  $(\beta^*, \gamma^*) = (\hat{\beta}, \hat{\gamma})$ , we have  $(\hat{\beta}, \hat{\gamma}) \cdot (r_{t_0}^*, c_{t_0}^*) = 0$ . Given the constraint  $(\hat{\beta}, \hat{\gamma}) \cdot (r, c) \leq 0$  of the problem in (4) with  $(\beta^*, \gamma^*) = (\hat{\beta}, \hat{\gamma})$ , we conclude that  $V(t_0, r_{t_0}^*, c_{t_0}^*) \geq V(t_0, r, c)$ . Hence,  $(r_{t_0}^*, c_{t_0}^*)$  solves the problem in (4) with  $(\beta^*, \gamma^*) = (\hat{\beta}, \hat{\gamma})$ , and hence with any co-linear  $(\beta^*, \gamma^*)$ . *QED*

This lemma is the key towards computing slack-exchange equilibria. One determines slacks  $(r_{t_0}^*, c_{t_0}^*)$  for all  $t_0$  such that the Lagrange multiplier vectors  $(\beta_{t_0}, \gamma_{t_0})$  for the problems  $P(t_0, r_{t_0}^*, c_{t_0}^*)$  become co-linear across types  $t_0$ , and such that the budget conditions (6) and (7) are satisfied.

In best-worst environments condition (5) is then automatically satisfied and we have found a slack-exchange equilibrium.

Lemma 3 shows that the actual process of solving the optimization problem (4) can be avoided if the saddle-point condition is satisfied. This shows

that the technique of working with co-linear Lagrange multipliers generalizes tremendously beyond the environments considered by Maskin and Tirole [7].

We obtain particularly simple necessary and sufficient conditions for no-trade being an equilibrium,  $(r_{t_0}^*, c_{t_0}^*) \leq 0$  for all  $t_0$ , because here the budget constraints (6) and (7) are automatically satisfied.

**Proposition 4.** *Consider any semi-private constraint-non-degenerate environment, where any best outcome for the principal is a worst outcome for all agents. Furthermore, let  $\hat{\rho}$  be an allocation rule that would be optimal for the principal if her type were known to the agents.*

*Then,  $\hat{\rho}$  is a slack-exchange equilibrium if and only if there exists a set of co-linear  $(\beta_{t_0}^*, \gamma_{t_0}^*)$  such that the saddle-point condition is satisfied for problem  $P(t_0, 0, 0)$  at the point  $(\hat{\rho}, \beta_{t_0}^*, \gamma_{t_0}^*)$  for all  $t_0 \in T_0$ .*

*Proof.* First, we prove the saddle-point condition implies that  $\hat{\rho}$  is a slack-exchange equilibrium. From Luenberger ([5], p. 221, Theorem 2),  $f^{t_0}(\hat{\rho}) = V(t_0, 0, 0)$ . By Lemma 2, (5) holds. Then, Lemma 3 implies the result.

Let  $(\hat{r}_{t_0}, \hat{c}_{t_0}, \hat{\beta}, \hat{\gamma})$  be an equilibrium corresponding to  $\hat{\rho}$ . We now prove that it satisfies the saddle-point condition. Note that  $G(\hat{\rho}) + (\hat{r}, \hat{c}) = 0$ . Immediately, this gives

$$L^{t_0, \hat{r}_{t_0}, \hat{c}_{t_0}}(\hat{\rho}, \hat{\beta}, \hat{\gamma}) = L^{t_0, \hat{r}_{t_0}, \hat{c}_{t_0}}(\hat{\rho}, \beta, \gamma)$$

for all non-negative  $(\beta, \gamma)$  and all  $t_0$ .

To prove the second part of the saddle-point condition, define

$$\tilde{L}^{t_0, \beta, \gamma}(r, c, \lambda) = V(t_0, r, c) + \lambda \cdot (\beta, \gamma) \cdot (-r, -c),$$

where  $\lambda \in \mathbb{R}_+$ . From Luenberger ([5], p. 219, Corollary 1), there exists non-negative  $\hat{\lambda}_{t_0}$  such that:

$$\tilde{L}^{t_0, \hat{\beta}, \hat{\gamma}}(r, c, \hat{\lambda}_{t_0}) \leq \tilde{L}^{t_0, \hat{\beta}, \hat{\gamma}}(\hat{r}_{t_0}, \hat{c}_{t_0}, \hat{\lambda}_{t_0})$$

for all  $(r, c) \in C$ . We now show that this implies

$$L^{t_0, \hat{r}_{t_0}, \hat{c}_{t_0}}(\rho, \hat{\lambda}_{t_0} \hat{\beta}, \hat{\lambda}_{t_0} \hat{\gamma}) \leq L^{t_0, \hat{r}_{t_0}, \hat{c}_{t_0}}(\hat{\rho}, \hat{\lambda}_{t_0} \hat{\beta}, \hat{\lambda}_{t_0} \hat{\gamma})$$

for all  $\rho \in \Omega$  and all  $t_0$ . Assume the opposite is true, i.e., there exists  $\rho' \in \Omega$  and  $t_0$  such that

$$f^{t_0}(\rho') + \hat{\lambda}_{t_0} \cdot (\hat{\beta}, \hat{\gamma}) \cdot G(\rho') > f^{t_0}(\hat{\rho}) + \hat{\lambda}_{t_0} \cdot (\hat{\beta}, \hat{\gamma}) \cdot G(\hat{\rho}).$$

Let  $(r'_{t_0}, c'_{t_0})$  be the vector of slack corresponding to  $\rho'$ . Then,

$$L^{t_0, \hat{\beta}, \hat{\gamma}}(r'_{t_0}, c'_{t_0}, \hat{\lambda}_{t_0}) > f^{t_0}(\hat{\rho}) + \hat{\lambda}_{t_0} \cdot (\hat{\beta}, \hat{\gamma}) \cdot G(\hat{\rho}) = L^{t_0, \hat{\beta}, \hat{\gamma}}(\hat{r}_{t_0}, \hat{c}_{t_0}, \hat{\lambda}_{t_0}).$$

□

We now compute two examples of slack-exchange equilibria. Our first example has private values with linear risk-neutral payoff functions and is a more general version of the example considered in Section 2. The special cases of this environment include a discrete types version of partnership dissolution problem in Cramton, Gibbons, and Klemperer [1] and a speculative trade environment with non-common priors similar to the ones considered in Eliaz and Spiegel [3] and [4].

In this example, it might be that in equilibrium only *one* constraint is traded at 0 price. Furthermore, the aggregate consumption of the slack is negative for this constraint and 0 for *all* other constraints. Finally, the principal's type that buys the slack achieves a higher payoff than would be possible for her if the types of the players were commonly known.

There are a principal and an agent. The set of outcomes is given by

$$Z = [-1, 1] \times [\underline{p}, \bar{p}].$$

We assume that  $T_0 = \{0, 3\}$  and  $T_1 = \{1, 2\}$  and that  $\underline{p} \leq -2$  and  $\bar{p} \geq 2$ . The prior probabilities of the types are common knowledge; the prior probability of  $t_j^{(i)}$ , where  $j$  is the player's index and  $i$  is the type's index, is denoted by  $q_j^{(i)}$ . We require that  $q_j^{(i)} > 0$  for any  $j$  and  $i$  and without loss of generality assume that  $q_0^{(1)} \geq q_0^{(2)}$ . Let  $\alpha = q_0^{(2)}/q_0^{(1)}$ . The disagreement outcome is  $z_0 = (0, 0)$ .

The players have linear risk-neutral payoff functions with private values:

$$\begin{aligned} u_0(y, p, t_0) &= p - yt_0, \\ u_1(y, p, t_1) &= yt_1 - p. \end{aligned}$$

We now describe a slack-exchange equilibrium. If  $q_1^{(1)} \geq q_1^{(2)}$ , let

$$\rho^* = (y^*, p^*)(t_0, t_1) = \begin{cases} (1, 1), & \text{if } t_0 = 0; \\ (-1, -1), & \text{otherwise.} \end{cases}$$

If  $q_1^{(1)} < q_1^{(2)}$ , let

$$\rho^* = (y^*, p^*)(t_0, t_1) = \begin{cases} (\alpha, 0), & \text{if } t_0 = 0 \text{ and } t_1 = 1; \\ (1, 2), & \text{if } t_0 = 0 \text{ and } t_1 = 2; \\ (-1, 0), & \text{if } t_0 = 3 \text{ and } t_1 = 1; \\ (-1, -2), & \text{if } t_0 = 3 \text{ and } t_1 = 2; \end{cases}$$

Let  $(r_{t_0}^*, c_{t_0}^*)$  denote the amount of slack corresponding to  $\rho^*$ .

**Remark 1.** *The allocation rule  $\rho^*$  is a maximizer of program  $P(t_0, r_{t_0}^*, c_{t_0}^*)$  and a slack-exchange equilibrium.*

*Proof.* Observe that

$$r_{t_0}^*(1, 1) = 0, \quad r_{t_0}^*(1, 2) = -r_{t_0}^*(2, 1) = 1, \quad c_{t_0}^* = 0,$$

if  $q_1^{(1)} \geq q_1^{(2)}$  and

$$\begin{aligned} c_1^*(1, 2) &= -1 - \alpha, & c_2^*(1, 2) &= 2, \\ c_1^*(2, 1) &= 2\alpha, & c_2^*(2, 1) &= -2, \\ r_1^*(1) &= -\alpha, & r_2^*(1) &= 1, & r_{t_0}^*(2) &= 0 \end{aligned}$$

otherwise. This, in particular, implies that (6, 7) are satisfied.

Let  $\beta_i$  and  $\gamma_{i,j}$ , where  $i, j = 1, 2$ , denote the elements of the Lagrange multiplier vector that correspond to the participation constraints  $(1, t_1^{(i)})$  and the incentive compatibility constraints  $(1, t_1^{(i)}, t_1^{(j)})$  respectively. Define

$$\begin{aligned} \text{if } q_1^{(1)} \geq q_1^{(2)} : & \quad \beta_1^* = 1, \quad \beta_2^* = 0, \quad \gamma_{21}^* = q_1^{(2)}, \quad \gamma_{12}^* = 0; \\ \text{if } q_1^{(1)} < q_1^{(2)} : & \quad \beta_1^* = 2q_1^{(1)}, \quad \beta_2^* = 1 - 2q_1^{(1)}, \quad \gamma_{21}^* = q_1^{(1)}, \quad \gamma_{12}^* = 0. \end{aligned}$$

Observe that for any  $\rho$  we can write

$$L(\rho, \beta^*, \gamma^*) = L_y(\beta^*, \gamma^*) + L_p(\beta^*, \gamma^*) + (\beta^*, \gamma^*) \cdot (c_{t_0}^*, r_{t_0}^*),$$

where

$$\begin{aligned} L_y(\beta^*, \gamma^*) &= y(t_0, 1)(\gamma_{1,2}^* - 2\gamma_{2,1}^* + \beta_1^* - q_1^{(1)}t_0) \\ &+ y(t_0, 2)(2\gamma_{2,1}^* - \gamma_{1,2}^* + 2\beta_2^* - q_1^{(2)}t_0) \end{aligned}$$

and

$$\begin{aligned} L_p(\beta^*, \gamma^*) &= p(t_0, 1)(q_1^{(1)} - \beta_1^* - \gamma_{1,2}^* + \gamma_{2,1}^*) \\ &+ p(t_0, 2)(q_1^{(2)} - \beta_2^* - \gamma_{2,1}^* + \gamma_{1,2}^*). \end{aligned}$$

It follows then that  $\rho = \rho^*$  is a maximizer of  $L(\rho, \beta^*, \gamma^*)$ .

Next, note that for all  $t_0$

$$G(\rho^*) + (r_{t_0}^*, c_{t_0}^*) = 0.$$

Hence,

$$(\beta^*, \gamma^*) \cdot (G(\rho^*) + (r_{t_0}^*, c_{t_0}^*)) = 0 \leq (\beta, \gamma) \cdot (G(\rho^*) + (r_{t_0}^*, c_{t_0}^*))$$

for all non-negative  $(\beta, \gamma)$ . The result now follows from Lemma 3.  $\square$

Our second example is an environment with semi-private values and linear risk-neutral payoff functions. The special cases of this environment include a discrete-type version of the Myerson-Satterthwaite bargaining environment where the parties have private information about their valuations of the good, a version of the Akerlof's Lemons market where the seller (agent) is privately informed about the quality of the good and the buyer (principal) is privately informed about its willingness to pay for additional quality, and a labor contract setting in which the worker (agent) has private information about its productivity and the firm (principal) has private information about demand for its product.

In this environment, the set of constraints that cannot be relaxed and, hence, the *set* of Lagrange multiplier vectors for which the saddle point condition is satisfied varies with the type of the principal. Nevertheless, it is possible to find a Lagrange multiplier vector such that the saddle-point condition is satisfied for all principal types. Thus, the solution of the informed principal problem coincides with the allocation rules that would be implemented in the absence of uncertainty about the principal's type.

There are a principal and an agent. The set of outcomes is given by

$$Z = [0, 1] \times [\underline{p}, \bar{p}],$$

where any  $y \in [0, 1]$  represents the amount of good allocated to the agent and any  $p \in [\underline{p}, \bar{p}]$  represents a monetary transfer from the agent to the principal.

We assume that the agent's type space is finite,  $T_1 = \{1, \dots, k\}$ . Furthermore, we require that  $k < \bar{p}, -\underline{p}$  and  $1 \leq t_0 \leq k$  for all  $t_0 \in T_0$ . The prior probability of  $t_1 = i$  is denoted by  $q^{(i)}$ . Let  $z_0 = (0, 0)$  be the disagreement outcome.

The players have linear risk-neutral payoff functions with semi-private values:

$$\begin{aligned} u_0(y, p, t_0, t_1) &= (1 - y)f(t_0, t_1) + p, \\ u_1(y, p, t_1) &= yt_1 - p, \end{aligned}$$

where  $f(t_0, t_1) > 0$  for all  $t_0 \in T_0$  and  $t_1 \in T_1$ .

Define the *virtual surplus function*

$$v(i) = \begin{cases} k, & \text{if } i = k; \\ i - \frac{G^{(i)}}{q^{(i)}}, & \text{otherwise;} \end{cases}$$

where  $G^{(i)} = 1 - \sum_{j=1}^i q^{(j)}$  for all  $i = 1, \dots, k - 1$ .

In this environment, any allocation rule  $\rho$  can be decomposed into a *good allocation rule*  $\mu : \mathbf{T} \rightarrow [0, 1]$  and a *transfer allocation rule*  $\tau : \mathbf{T} \rightarrow [\underline{p}, \bar{p}]$ ; that is,  $\rho = (\mu, \tau)$ . Let

$$\begin{aligned} \mu^*(t_0, i) &= \begin{cases} 1, & \text{if } v(i) - f(t_0, i) \geq 0; \\ 0, & \text{otherwise;} \end{cases} \\ \tau^*(t_0, i) &= \begin{cases} \sum_{j=2}^i (\mu^*(t_0, j) - \mu^*(t_0, j - 1)) \cdot j + \mu^*(t_0, 1), & \text{if } i > 1; \\ \mu^*(t_0, 1), & \text{if } i = 1. \end{cases} \end{aligned}$$

**Proposition 5.** *Let  $v(i) - f(t_0, i)$  be increasing in  $i$  for all  $t_0$ . Then, the allocation rule  $\rho^* = (\mu^*, \tau^*)$  is a maximizer of the problem  $P(t_0, 0, 0)$  for any  $t_0$  and is a slack-exchange equilibrium.*

*Proof.* Let  $(r_{t_0}^*, c_{t_0}^*)$  denote the amount of slack corresponding to  $\rho^* = (\mu^*, \tau^*)$ . Observe that  $(r_{t_0}^*, c_{t_0}^*) \leq 0$  for all  $t_0$  because  $v(i) - f(t_0, i)$  is increasing in  $i$ .

Next, let  $\beta_i$  and  $\gamma_{i,j}$ , where  $i, j = 1, \dots, k$ , denote the elements of the Lagrange multiplier vector that correspond to the participation constraints

$(1, i)$  and the incentive compatibility constraints  $(1, i, j)$  respectively. Define

$$\begin{aligned}\beta_1^* &= 1, \\ \beta_i^* &= 0, \quad (i = 2, \dots, k) \\ \gamma_{i+1,i}^* &= G(i), \quad (i = 1, \dots, k-1) \\ \gamma_{i,j}^* &= 0, \quad (i, j = 1, \dots, k, |i-j| > 1 \text{ or } j = i+1).\end{aligned}$$

Using the values for the Lagrange multipliers, we can write the Lagrange function as

$$\begin{aligned}L(\rho, \beta^*, \gamma^*) &= \sum_{i=1}^k q^{(i)} [(1 - \mu(t_0, i))f(t_0, i) + \tau(t_0, i)] \\ &+ \beta_1^*(\mu(t_0, 1)1 - \tau(t_0, 1)) \\ &+ \sum_{i=1}^{k-1} \gamma_{i,i+1}^* [\mu(t_0, i)i - \tau(t_0, i) - \mu(t_0, i+1)i + \tau(t_0, i+1)] \\ &+ \sum_{i=1}^{k-1} \gamma_{i+1,i}^* [\mu(t_0, i+1)(i+1) - \tau(t_0, i+1) - \mu(t_0, i)(i+1) + \tau(t_0, i)].\end{aligned}$$

Collecting the terms  $\mu$  and  $\tau$  and, with slight abuse, omitting the term  $\sum_{i=1}^k q^{(i)} f(t_0, i)$ , we obtain

$$L(\rho, \beta^*, \gamma^*) = L_\mu(\beta^*, \gamma^*) + L_\tau(\beta^*, \gamma^*) + (\beta^*, \gamma^*) \cdot (c_{t_0}^*, r_{t_0}^*),$$

where

$$\begin{aligned}L_\mu(\rho, \beta^*, \gamma^*) &= \mu(t_0, k) [-q^{(k)} f(t_0, k) + \gamma_{k,k-1}^* k - \gamma_{k-1,k}^* (k-1)] \\ &+ \sum_{i=2}^{k-1} \mu(t_0, i) [-q^{(i)} f(t_0, i) + \gamma_{i,i+1}^* i - \gamma_{i+1,i}^* (i+1) + \gamma_{i,i-1}^* i - \gamma_{i-1,i}^* (i-1)] \\ &+ \mu(t_0, 1) [-q^{(1)} f(t_0, 1) + \beta_1^* + \gamma_{1,2}^* - \gamma_{2,1}^* t_1^{(2)}]\end{aligned}$$

and

$$\begin{aligned}L_\tau(\beta^*, \gamma^*) &= \tau(t_0, k)(q^{(k)} - \gamma_{k,k-1}^* + \gamma_{k-1,k}^*) \\ &+ \sum_{i=2}^{k-1} \tau(t_0, i)(q^{(i)} - \gamma_{i,i-1}^* + \gamma_{i-1,i}^* - \gamma_{i,i+1}^* + \gamma_{i+1,i}^*) \\ &+ \tau(t_0, 1)(q^{(1)} - \beta_1^* - \gamma_{1,2}^* + \gamma_{2,1}^*).\end{aligned}$$

We proceed by analyzing the expression for  $L_\tau$  first. Observe that for all  $i = 1, \dots, k-1$ , it holds that

$$\gamma_{i+1,i}^* - \gamma_{i,i+1}^* = G(i)$$

Hence, the value of  $L_\tau$  can be expressed as

$$\begin{aligned} L_\tau(\beta^*, \gamma^*) &= \tau(t_0, k)(q^{(k)} - G(k-1)) \\ &+ \sum_{i=2}^{k-1} \tau(t_0, i)(q^{(i)} - G(i-1) + G(i)) \\ &+ \tau(t_0, 1)(q^{(1)} - 1 + G(1)) = 0, \end{aligned}$$

where the last equality follows from the definition of  $G(i)$ .

We now come back to the expression for  $L_\mu$ . This time, we observe that for all  $i = 1, \dots, k-1$ , it holds that

$$\gamma_{i+1,i}^*(i+1) - \gamma_{i,i+1}^*i = G(i)(i+1).$$

Thus,

$$\begin{aligned} L_\mu(\rho, \beta^*, \gamma^*) &= \mu(t_0, k) [-q^{(k)}f(t_0, k) + G(k-1)k] \\ &+ \sum_{i=2}^{k-1} \mu(t_0, i) [-q^{(i)}f(t_0, i) - G(i)(i+1) + G(i-1)i] \\ &+ \mu(t_0, 1) [-q^{(1)}f(t_0, 1) + 1 - G(1)2] \end{aligned}$$

Using the definition of  $G(i)$ , we can write

$$\begin{aligned} G(k-1)k &= q^{(k)}k = q^{(k)}v(k), \\ G(i-1)i - G(i)(i+1) &= q^{(i)} \left[ i - \frac{G(i)}{q^{(i)}} \right] = q^{(i)}v(i), \\ 1 - G(1)t_1^{(2)} &= q^{(1)} \left[ 1 - \frac{G(1)}{q^{(1)}} \right] = q^{(1)}v(1). \end{aligned}$$

This gives

$$L_\mu(\beta^*, \gamma^*) = \sum_{i=1}^k \mu(t_0, i)q^{(i)}(v(i) - f(t_0, t_1)).$$

It follows then that  $\rho = \rho^*$  is a maximizer of  $L(\rho, \beta^*, \gamma^*)$ .

To prove that  $(\beta, \gamma) = (\beta^*, \gamma^*)$  is a minimizer of the Lagrange function  $L(\rho^*, \beta, \gamma)$ , note that

$$\begin{aligned} G(\rho^*, 1, 1) &= 0, \\ G(\rho^*, 1, i+1, i) &= 0, \quad (i = 1, \dots, k-1). \end{aligned}$$

Hence,

$$(\beta^*, \gamma^*) \cdot G(\rho^*) = 0 \leq (\beta, \gamma) \cdot G(\rho^*)$$

for all non-negative  $(\beta, \gamma)$ . □

## 7 Conclusions

Open questions? Uniqueness of SUPO? Uniqueness of equilibrium? Is SUPO a slack exchange? Other environments? Ex-ante optimality of SUPO? Applications?

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